#### Insights with Catapult

### Win more with email

THREE TIPS TO WRITING WINNING EMAILS



### talk like a human

THIS WILL MAKE THEM WANT TO KEEP READING.



Hi Emily- I'm sure the Sports
Innovation Lab had this quote in
mind when they announced your
CEO, Cindy, into the Women's
Executive Network Class...

"To anyone who doubts us. Tells us we can't. Or won't. Says we're not good enough... Watch us."

# it's not about you

STICK TO 1-2 SENTENCES ABOUT YOU.



One year ago, in honor of Women's History Month, BRINE rebranded to be exclusively for women, switching from a historically men's-focused subsidiary brand of New Balance. Our team dug deep to create a strategy on an attitudinal and valuebased level -- reflecting the culture and role of the game on and off the field.

# keep the ask light

KEEP IN MIND THIS IS NOT YOUR LAST EMAIL.



We're Mid-Atlantic creatives who are knocking on the door as neighbors. Could be beneficial to connect on what we're seeing in the market with sports brands and ESG trends.

## Join the newsletter

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AND RECEIVE INSIGHTS LIKE THIS STRAIGHT TO YOUR INBOX.